



## Hospital and Health Care Facilities Finance

### DOUGHERTY MORTGAGE LLC *Innovative Financial Solutions Nationwide*

For Immediate Release

## Brian Haapala Joins Dougherty Mortgage LLC as Senior Vice President and Chief USDA Underwriter

MINNEAPOLIS, Minn. – October 5, 2016 - Dougherty Mortgage LLC is pleased to welcome Brian R. Haapala as Senior Vice President and Chief USDA Underwriter within the Healthcare Division of the company. Brian has been a trusted advisor to health executives and Boards of Directors nationally. For over 22 years, he has focused on developing sustainable healthcare systems as an entrepreneur and a consultant, most recently as a principal with Stroudwater Associates.

“Brian brings to this position experience with new, innovative models that support population health,” says David Juran, President of Dougherty Mortgage. “His deep expertise in healthcare strategy, finance and operations will help Dougherty make a meaningful impact in helping health systems transition to population health.”

Over his career, Brian has led hundreds of strategic planning projects, turnarounds, and affiliations for clients in every region of the country. Notably, while at Stroudwater, Brian planned over \$900M in facility projects including hospital and ambulatory care center replacements, renovations and expansions for systems and community hospitals up to 600 beds.

“As Dougherty looks to support the changing healthcare market with capital investments,” Juran adds, “Brian’s wide-ranging knowledge and skills are of great benefit to the industry and to our clients.”

Dougherty Mortgage provides full service financing options for hospitals and health systems and is expanding its commitment to supporting projects in rural communities in connection with the USDA. Dougherty Mortgage is a non-traditional lender approved to make Guaranteed Loan commitments under the USDA Community Facilities Program and also assists in placing USDA Direct Loans. The firm is also qualified to do HUD financing and through an affiliated company, Dougherty & Company LLC, traditional bond financing is also offered.

Originally from Michigan’s rural Upper Peninsula, Brian has a deep interest in the health of rural people and in supporting rural development. He holds a master’s degree in Health Services Administration (MHSA) from the University of Michigan and is board certified in healthcare management, recognized as a Fellow by the American College of Healthcare Executives (FACHE).

Brian may be contacted at the new Dougherty Mortgage office at 341 Fore Street, Suite 9 in Portland, Maine. His email address is [bhaapala@doughertymarkets.com](mailto:bhaapala@doughertymarkets.com) and his telephone number is 207-409-2437.

### About Dougherty Mortgage

Dougherty Mortgage LLC is a full service mortgage banking firm, an approved FHA MAP and LEAN lender, as well as a Fannie Mae Delegated Underwriting and Servicing (DUS®) lender, offering a variety of loan products for the acquisition, refinance, construction or rehabilitation of various property types. In addition, Dougherty Mortgage LLC provides loan servicing on their mortgages and is an approved Ginnie Mae seller/servicer, currently servicing in excess of \$4 billion of loans. Dougherty Mortgage LLC has also been awarded designation as a lender/partner with USDA under the Community Facilities guaranteed loan program. Based in Minneapolis, Dougherty Mortgage also has offices in Colorado, Illinois, Tennessee, Texas and Virginia.

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